

# OUR SPIRIT AND CHARACTER NGĀ MĀTĀPONO

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*Our spirit and character forms the bedrock of every decision we make, how we treat each other, our stakeholders, clients and suppliers.*



## **Influential** **Kia whai mana**

Our work shapes the agenda and our advice is persuasive.



## **Collaborative** **Kia mahi tahi**

We work together and in partnership. We build trusted relationships to understand what's going on and get things done.



## **Courageous** **Kia kaha**

We do the right thing, even when that is personally and professionally hard.



## **Dynamic** **Kia hihiri**

We see where change will improve results, we self-start it, and we see it through.



## **Pragmatic** **Kia whai kiko**

We find a way; we are practical, resourceful, and hard-nosed.



## **Professional** **Kia ngaio**

People know us for our integrity, skills and attitude.



**MANATŪ KAUPAPA  
WAONGA**  
NEW ZEALAND  
MINISTRY OF DEFENCE